

Everything you need to know about your Real Estate Market Today!

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GREATER

Burnaby
New Westminster
Coquitlam
Port Coquitlam
Port Moody
Pitt Meadows
Maple Ridge

VANCOUVER

EDITION



Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	0%
100,001 – 200,000	0	0	0%
200,001 – 300,000	0	0	0%
300,001 – 400,000	0	0	0%
400,001 – 500,000	0	0	0%
500,001 – 600,000	0	0	0%
600,001 – 700,000	0	0	0%
700,001 – 800,000	0	0	0%
800,001 – 900,000	0	2	0%*
900,001 – 1,000,000	2	0	0%
1,000,001 – 1,250,000	18	11	61%
1,250,001 – 1,500,000	63	12	19%
1,500,001 – 1,750,000	74	15	20%
1,750,001 – 2,000,000	58	5	9%
2,000,001 – 2,250,000	31	2	6%
2,250,001 – 2,500,000	56	3	5%
2,500,001 – 2,750,000	15	0	0%
2,750,001 – 3,000,000	36	0	0%
3,000,001 – 3,500,000	27	0	0%
3,500,001 – 4,000,000	9	0	0%
4,000,001 & Greater	9	0	0%
TOTAL	398	50	13%

2 Bedrooms & Less	13	2	15%
3 to 4 Bedrooms	119	19	16%
5 to 6 Bedrooms	171	25	15%
7 Bedrooms & More	95	4	4%
TOTAL	398	50	13%

SnapStats® Median Data	October	November	Variance
Inventory	435	398	-9%
Solds	45	50	11%
Sale Price	\$1,550,000	\$1,492,500	-4%
Sale Price SQFT	\$628	\$561	-11%
Sale to List Price Ratio	98%	96%	-2%
Days on Market	15	27	80%

Community DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Big Bend	10	0	0%
Brentwood Park	8	2	25%
Buckingham Heights	9	0	0%
Burnaby Hospital	15	2	13%
Burnaby Lake	12	2	17%
Cariboo	0	0	0%
Capitol Hill	26	2	8%
Central	4	1	25%
Central Park	9	1	11%
Deer Lake	14	0	0%
Deer Lake Place	7	0	0%
East Burnaby	25	7	28%
Edmonds	13	2	15%
Forest Glen	20	1	5%
Forest Hills	3	0	0%
Garden Village	5	2	40%
Government Road	18	1	6%
Greentree Village	1	0	0%
Highgate	12	0	0%
Metrotown	14	3	21%
Montecito	22	2	9%
Oakdale	1	0	0%
Oaklands	0	0	0%
Parkcrest	23	4	17%
Simon Fraser Hills	0	0	0%
Simon Fraser University SFU	1	1	100%
South Slope	41	4	10%
Sperling-Duthie	14	5	36%
Sullivan Heights	1	1	100%
Suncrest	8	0	0%
The Crest	8	2	25%
Upper Deer Lake	18	1	6%
Vancouver Heights	10	1	10%
Westridge	5	0	0%
Willingdon Heights	21	3	14%
TOTAL	398	50	13%

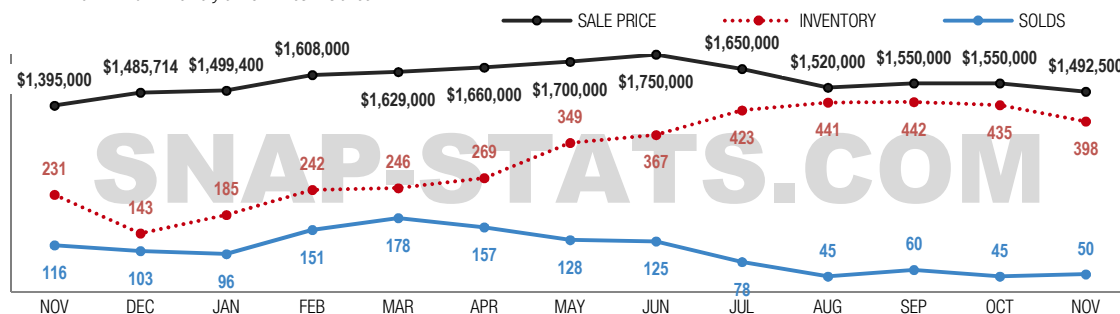
*Sales Ratio is the 'Sales-to-Active Listing' ratio (inventory) and current market speed (higher is faster.) If >100% MLS® data on December 1 reported previous month's sales exceeded current inventory count.

Market Summary

- Official Market Type **BURNABY DETACHED**: Buyers market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 61% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2 mil to \$2.5 mil, Forest Glen, Government Road, Upper Deer Lake and minimum 7 bedrooms
- Sellers Best Bet** Selling homes in East Burnaby, Sperling-Duthie and up to 6 bedroom properties

* With a minimum inventory of 10 in most instance

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	0%
100,001 – 200,000	0	1	0%*
200,001 – 300,000	17	18	106%*
300,001 – 400,000	33	45	136%*
400,001 – 500,000	82	52	63%
500,001 – 600,000	83	32	39%
600,001 – 700,000	62	20	32%
700,001 – 800,000	38	16	42%
800,001 – 900,000	20	4	20%
900,001 – 1,000,000	14	2	14%
1,000,001 – 1,250,000	13	1	8%
1,250,001 – 1,500,000	6	1	17%
1,500,001 – 1,750,000	3	1	33%
1,750,001 – 2,000,000	1	0	0%
2,000,001 – 2,250,000	0	0	0%
2,250,001 – 2,500,000	0	0	0%
2,500,001 – 2,750,000	0	0	0%
2,750,001 – 3,000,000	0	0	0%
3,000,001 – 3,500,000	0	0	0%
3,500,001 – 4,000,000	0	0	0%
4,000,001 & Greater	0	0	0%
TOTAL	372	193	52%

0 to 1 Bedroom	64	57	89%
2 Bedrooms	237	116	49%
3 Bedrooms	65	19	29%
4 Bedrooms & Greater	6	1	17%
TOTAL	372	193	52%

SnapStats® Median Data	October	November	Variance
Inventory	415	372	-10%
Solds	195	193	-1%
Sale Price	\$474,950	\$463,000	-3%
Sale Price SQFT	\$528	\$535	1%
Sale to List Price Ratio	99%	96%	-3%
Days on Market	15	16	7%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Big Bend	2	0	0%
Brentwood Park	49	40	82%
Buckingham Heights	0	0	0%
Burnaby Hospital	4	2	50%
Burnaby Lake	1	1	100%
Cariboo	8	3	38%
Capitol Hill	3	3	100%
Central	12	3	25%
Central Park	7	9	129%*
Deer Lake	0	0	0%
Deer Lake Place	0	0	0%
East Burnaby	0	2	0%*
Edmonds	32	11	34%
Forest Glen	16	8	50%
Forest Hills	3	0	0%
Garden Village	0	0	0%
Government Road	13	7	54%
Greentree Village	2	0	0%
Highgate	35	18	51%
Metrotown	83	36	43%
Montecito	5	2	40%
Oakdale	0	0	0%
Oaklands	3	1	33%
Parkcrest	0	0	0%
Simon Fraser Hills	5	0	0%
Simon Fraser University SFU	19	17	89%
South Slope	28	4	14%
Sperling-Duthie	1	1	100%
Sullivan Heights	16	13	81%
Suncrest	0	0	0%
The Crest	6	3	50%
Upper Deer Lake	0	0	0%
Vancouver Heights	11	7	64%
Westridge	3	2	67%
Willington Heights	5	0	0%
TOTAL	372	193	52%

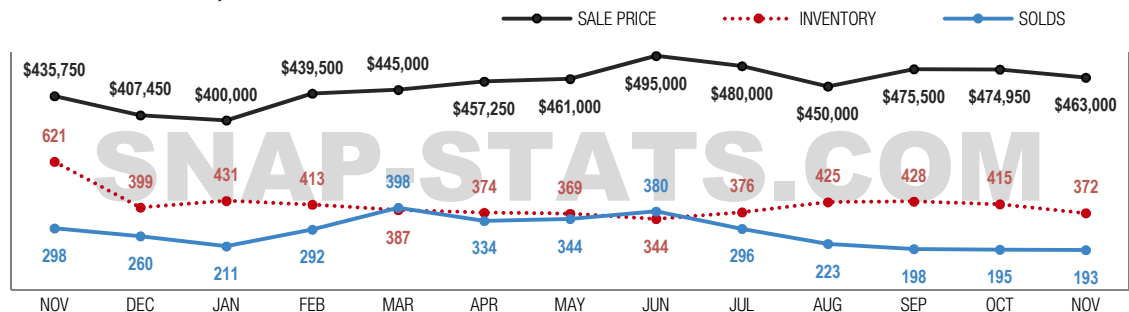
*Sales Ratio is the 'Sales-to-Active Listing' ratio (inventory) and current market speed (higher is faster.) If >100% MLS® data on December 1 reported previous month's sales exceeded current inventory count.

Market Summary

- Official Market Type **BURNABY ATTACHED**: Sellers market at 52% Sales Ratio average (5.2 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$200,000 to \$400,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Central, South Slope and 3 bedroom properties
- Sellers Best Bet** Selling homes in Brentwood Park, Central Park, SFU, Sullivan Heights and up to 1 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	0%
100,001 – 200,000	0	0	0%
200,001 – 300,000	1	0	0%
300,001 – 400,000	0	0	0%
400,001 – 500,000	0	0	0%
500,001 – 600,000	0	0	0%
600,001 – 700,000	1	0	0%
700,001 – 800,000	2	2	100%
800,001 – 900,000	3	1	33%
900,001 – 1,000,000	11	3	27%
1,000,001 – 1,250,000	30	3	10%
1,250,001 – 1,500,000	11	3	27%
1,500,001 – 1,750,000	4	1	25%
1,750,001 – 2,000,000	4	0	0%
2,000,001 – 2,250,000	1	0	0%
2,250,001 – 2,500,000	2	0	0%
2,500,001 – 2,750,000	0	0	0%
2,750,001 – 3,000,000	1	0	0%
3,000,001 – 3,500,000	0	0	0%
3,500,001 – 4,000,000	0	0	0%
4,000,001 & Greater	0	0	0%
TOTAL	71	13	18%

2 Bedrooms & Less	13	1	8%
3 to 4 Bedrooms	31	8	26%
5 to 6 Bedrooms	22	3	14%
7 Bedrooms & More	5	1	20%
TOTAL	71	13	18%

SnapStats® Median Data	October	November	Variance
Inventory	76	71	-7%
Solds	16	13	-19%
Sale Price	\$978,000	\$1,079,000	10%
Sale Price SQFT	\$453	\$432	-5%
Sale to List Price Ratio	102%	90%	-12%
Days on Market	10	21	110%

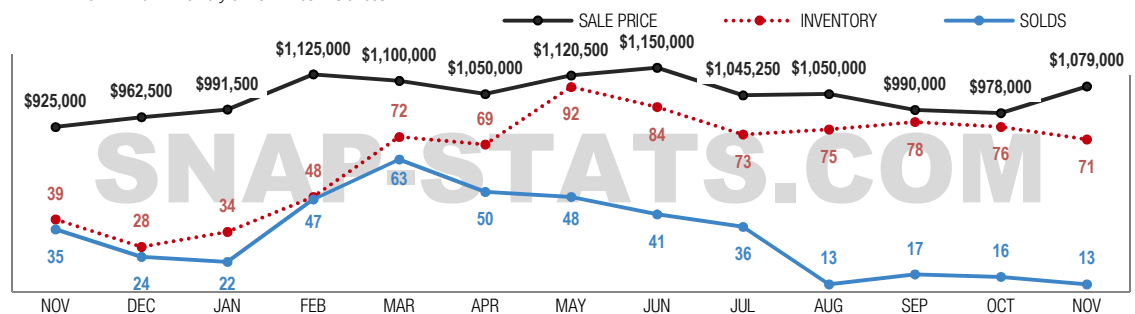
*Sales Ratio is the 'Sales-to-Active Listing' ratio (inventory) and current market speed (higher is faster.) If >100% MLS® data on December 1 reported previous month's sales exceeded current inventory count.

Market Summary

- Official Market Type **NEW WESTMINSTER DETACHED**: Balanced market at 18% Sales Ratio average (1.8 in 10 homes selling)
- Homes are selling on average 10% below list price
- Most Active Price Band** \$900,000 to \$1 mil and \$1.25 mil to \$1.5 mil with average 27% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, The Heights and up to 2 bedroom properties
- Sellers Best Bet** Homes in Queensborough and 3 to 4 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	0%
100,001 – 200,000	3	4	133%*
200,001 – 300,000	21	17	81%
300,001 – 400,000	32	23	72%
400,001 – 500,000	36	17	47%
500,001 – 600,000	40	19	48%
600,001 – 700,000	16	2	13%
700,001 – 800,000	5	2	40%
800,001 – 900,000	2	0	0%
900,001 – 1,000,000	4	0	0%
1,000,001 – 1,250,000	4	0	0%
1,250,001 – 1,500,000	0	0	0%
1,500,001 – 1,750,000	0	0	0%
1,750,001 – 2,000,000	0	0	0%
2,000,001 – 2,250,000	0	0	0%
2,250,001 – 2,500,000	0	0	0%
2,500,001 – 2,750,000	0	0	0%
2,750,001 – 3,000,000	0	0	0%
3,000,001 – 3,500,000	0	0	0%
3,500,001 – 4,000,000	0	0	0%
4,000,001 & Greater	0	0	0%
TOTAL	163	84	52%

0 to 1 Bedroom	46	26	57%
2 Bedrooms	103	51	50%
3 Bedrooms	14	6	43%
4 Bedrooms & Greater	0	1	0%
TOTAL	163	84	52%

SnapStats® Median Data	October	November	Variance
Inventory	152	163	7%
Solds	93	84	-10%
Sale Price	\$379,000	\$387,500	2%
Sale Price SQFT	\$404	\$422	4%
Sale to List Price Ratio	97%	99%	2%
Days on Market	11	10	-9%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Brunette	0	0	0%
Connaught Heights	0	0	0%
Downtown	37	13	35%
Fraserview	31	11	35%
GlenBrooke North	5	3	60%
Moody Park	0	0	0%
North Arm	0	0	0%
Quay	28	19	68%
Queensborough	20	8	40%
Queens Park	0	0	0%
Sapperton	14	9	64%
The Heights	0	0	0%
Uptown	26	21	81%
West End	2	0	0%
TOTAL	163	84	52%

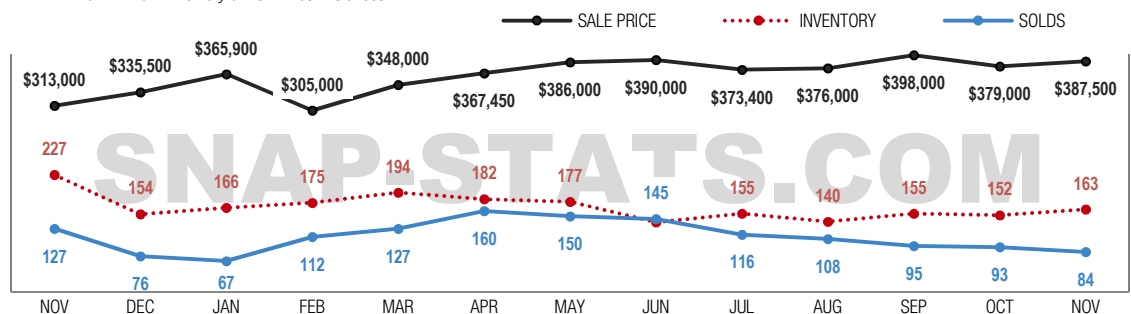
*Sales Ratio is the 'Sales-to-Active Listing' ratio (inventory) and current market speed (higher is faster.) If >100% MLS® data on December 1 reported previous month's sales exceeded current inventory count.

Market Summary

- Official Market Type **NEW WESTMINSTER ATTACHED**: Sellers market at 52% Sales Ratio average (5.2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$200,000 to \$300,000 with average 81% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Downtown, Fraserview and 3 bedroom properties
- Sellers Best Bet** Homes in Quay, Uptown and up to 1 bedroom properties

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Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	0%
100,001 – 200,000	0	0	0%
200,001 – 300,000	0	0	0%
300,001 – 400,000	0	0	0%
400,001 – 500,000	0	0	0%
500,001 – 600,000	1	0	0%
600,001 – 700,000	1	0	0%
700,001 – 800,000	7	4	57%
800,001 – 900,000	9	7	78%
900,001 – 1,000,000	21	10	48%
1,000,001 – 1,250,000	72	21	29%
1,250,001 – 1,500,000	89	5	6%
1,500,001 – 1,750,000	28	1	4%
1,750,001 – 2,000,000	32	1	3%
2,000,001 – 2,250,000	12	1	8%
2,250,001 – 2,500,000	15	1	7%
2,500,001 – 2,750,000	2	0	0%
2,750,001 – 3,000,000	5	0	0%
3,000,001 – 3,500,000	2	0	0%
3,500,001 – 4,000,000	2	0	0%
4,000,001 & Greater	0	0	0%
TOTAL	298	51	17%

2 Bedrooms & Less	5	0	0%
3 to 4 Bedrooms	116	33	28%
5 to 6 Bedrooms	138	15	11%
7 Bedrooms & More	39	3	8%
TOTAL	298	51	17%

SnapStats® Median Data	October	November	Variance
Inventory	329	298	-9%
Solds	56	51	-9%
Sale Price	\$1,215,000	\$1,025,000	-16%
Sale Price SQFT	\$391	\$413	6%
Sale to List Price Ratio	94%	93%	-1%
Days on Market	25	36	44%

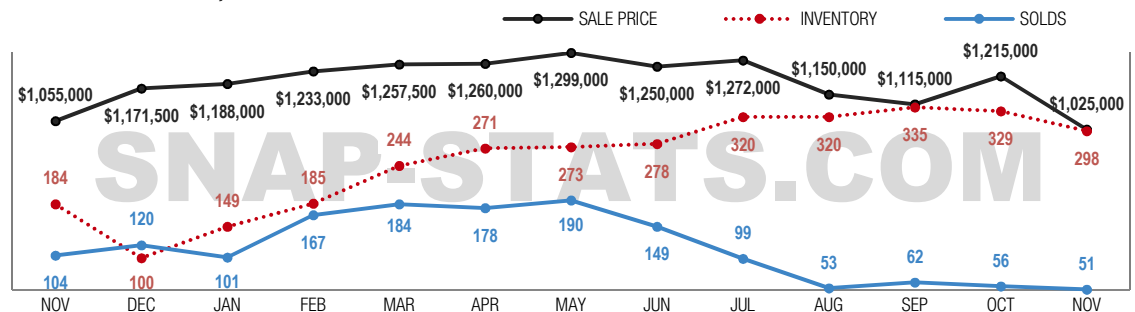
*Sales Ratio is the 'Sales-to-Active Listing' ratio (inventory) and current market speed (higher is faster.) If >100% MLS® data on December 1 reported previous month's sales exceeded current inventory count.

Market Summary

- Official Market Type **COQUITLAM DETACHED**: Balanced market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 7% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 78% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$2 mil, Burke Mountain, Coquitlam West, Westwood Plateau and 7 plus bedrooms
- Sellers Best Bet** Selling homes in Ranch Park and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	0%
100,001 – 200,000	3	5	167%*
200,001 – 300,000	12	13	108%*
300,001 – 400,000	27	21	78%
400,001 – 500,000	62	38	61%
500,001 – 600,000	34	19	56%
600,001 – 700,000	21	11	52%
700,001 – 800,000	14	7	50%
800,001 – 900,000	16	4	25%
900,001 – 1,000,000	3	2	67%
1,000,001 – 1,250,000	2	0	0%
1,250,001 – 1,500,000	2	0	0%
1,500,001 – 1,750,000	0	0	0%
1,750,001 – 2,000,000	1	0	0%
2,000,001 – 2,250,000	0	0	0%
2,250,001 – 2,500,000	0	0	0%
2,500,001 – 2,750,000	0	0	0%
2,750,001 – 3,000,000	0	0	0%
3,000,001 – 3,500,000	0	0	0%
3,500,001 – 4,000,000	0	0	0%
4,000,001 & Greater	0	0	0%
TOTAL	197	120	61%

0 to 1 Bedroom	25	23	92%
2 Bedrooms	113	71	63%
3 Bedrooms	54	22	41%
4 Bedrooms & Greater	5	4	80%
TOTAL	197	120	61%

SnapStats® Median Data	October	November	Variance
Inventory	224	197	-12%
Solds	121	120	-1%
Sale Price	\$427,000	\$472,250	11%
Sale Price SQFT	\$472	\$486	3%
Sale to List Price Ratio	99%	99%	0%
Days on Market	12	12	0%

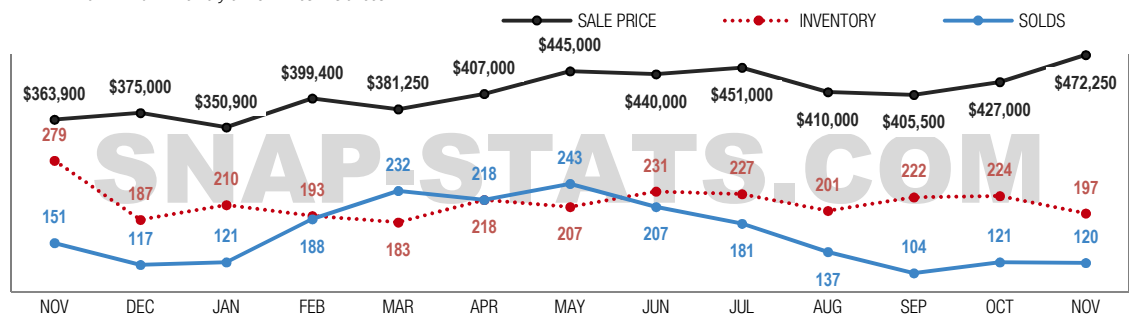
*Sales Ratio is the 'Sales-to-Active Listing' ratio (inventory) and current market speed (higher is faster.) If >100% MLS® data on December 1 reported previous month's sales exceeded current inventory count.

Market Summary

- Official Market Type **COQUITLAM ATTACHED**: Sellers market at 61% Sales Ratio average (6.1 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$200,000 to \$300,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Maillardville and 3 bedroom properties
- Sellers Best Bet** Selling homes in Canyon Springs, Central Coquitlam, New Horizons, Westwood Plateau and up to 1 bedroom

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	0%
100,001 – 200,000	0	0	0%
200,001 – 300,000	0	0	0%
300,001 – 400,000	0	0	0%
400,001 – 500,000	0	0	0%
500,001 – 600,000	0	0	0%
600,001 – 700,000	1	4	400%*
700,001 – 800,000	19	7	37%
800,001 – 900,000	24	6	25%
900,001 – 1,000,000	26	4	15%
1,000,001 – 1,250,000	19	3	16%
1,250,001 – 1,500,000	12	0	0%
1,500,001 – 1,750,000	2	0	0%
1,750,001 – 2,000,000	2	0	0%
2,000,001 – 2,250,000	0	0	0%
2,250,001 – 2,500,000	1	0	0%
2,500,001 – 2,750,000	1	0	0%
2,750,001 – 3,000,000	0	0	0%
3,000,001 – 3,500,000	1	0	0%
3,500,001 – 4,000,000	0	0	0%
4,000,001 & Greater	0	0	0%
TOTAL	108	24	22%

2 Bedrooms & Less	7	1	14%
3 to 4 Bedrooms	59	19	32%
5 to 6 Bedrooms	32	4	13%
7 Bedrooms & More	10	0	0%
TOTAL	108	24	22%

SnapStats® Median Data	October	November	Variance
Inventory	127	108	-15%
Solds	30	24	-20%
Sale Price	\$843,500	\$825,750	-2%
Sale Price SQFT	\$406	\$377	-7%
Sale to List Price Ratio	99%	100%	1%
Days on Market	11	23	109%

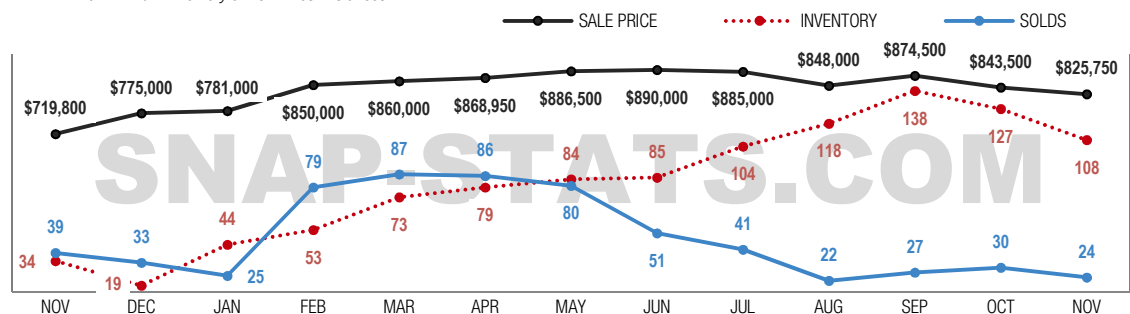
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Market Summary

- Official Market Type **PORT COQUITLAM DETACHED**: Sellers market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$700,000 to \$800,000 with average 37% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1.25 mil, Glenwood, Lower Mary Hill, Mary Hill and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Citadel and 3 to 4 bedroom properties

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	0%
100,001 – 200,000	0	8	0%*
200,001 – 300,000	13	19	146%*
300,001 – 400,000	22	21	95%
400,001 – 500,000	7	7	100%
500,001 – 600,000	12	11	92%
600,001 – 700,000	9	6	67%
700,001 – 800,000	4	1	25%
800,001 – 900,000	3	0	0%
900,001 – 1,000,000	0	0	0%
1,000,001 – 1,250,000	1	0	0%
1,250,001 – 1,500,000	0	0	0%
1,500,001 – 1,750,000	0	0	0%
1,750,001 – 2,000,000	0	0	0%
2,000,001 – 2,250,000	0	0	0%
2,250,001 – 2,500,000	0	0	0%
2,500,001 – 2,750,000	0	0	0%
2,750,001 – 3,000,000	0	0	0%
3,000,001 – 3,500,000	0	0	0%
3,500,001 – 4,000,000	0	0	0%
4,000,001 & Greater	0	0	0%
TOTAL	71	73	103%*

0 to 1 Bedroom	14	23	164%*
2 Bedrooms	33	32	97%
3 Bedrooms	20	14	70%
4 Bedrooms & Greater	4	4	100%
TOTAL	71	73	103%*

SnapStats® Median Data	October	November	Variance
Inventory	112	71	-37%
Solds	63	73	16%
Sale Price	\$340,000	\$349,800	3%
Sale Price SQFT	\$388	\$356	-8%
Sale to List Price Ratio	100%	100%	0%
Days on Market	10	16	60%

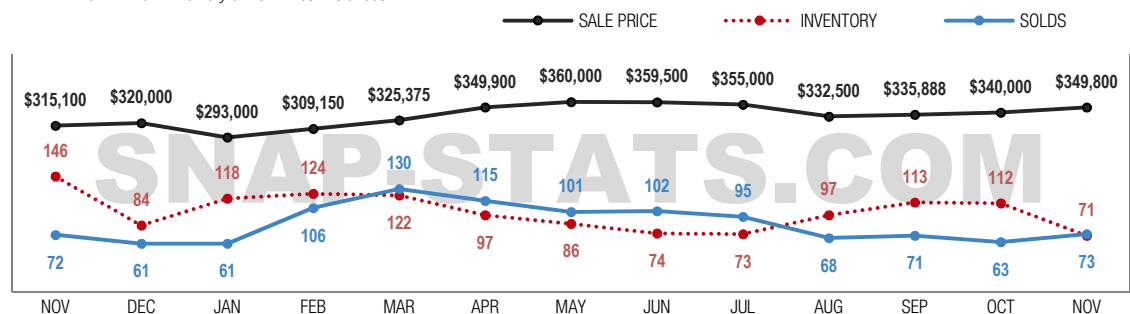
*Sales Ratio is the 'Sales-to-Active Listing' ratio (inventory) and current market speed (higher is faster.) If >100% MLS® data on December 1 reported previous month's sales exceeded current inventory count.

Market Summary

- Official Market Type **PORT COQUITLAM ATTACHED**: Sellers market at <100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$200,000 to \$300,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Citadel and 3 bedroom properties
- Sellers Best Bet** Selling homes in Central Port Coquitlam, Glenwood, Riverwood and up to 2 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	0%
100,001 – 200,000	0	0	0%
200,001 – 300,000	0	0	0%
300,001 – 400,000	0	0	0%
400,001 – 500,000	0	0	0%
500,001 – 600,000	0	0	0%
600,001 – 700,000	0	0	0%
700,001 – 800,000	0	1	0%*
800,001 – 900,000	1	1	100%
900,001 – 1,000,000	4	1	25%
1,000,001 – 1,250,000	8	5	63%
1,250,001 – 1,500,000	23	2	9%
1,500,001 – 1,750,000	7	0	0%
1,750,001 – 2,000,000	9	0	0%
2,000,001 – 2,250,000	3	0	0%
2,250,001 – 2,500,000	0	0	0%
2,500,001 – 2,750,000	0	0	0%
2,750,001 – 3,000,000	2	0	0%
3,000,001 – 3,500,000	3	0	0%
3,500,001 – 4,000,000	3	0	0%
4,000,001 & Greater	3	0	0%
TOTAL	66	10	15%

2 Bedrooms & Less	1	1	100%
3 to 4 Bedrooms	40	9	23%
5 to 6 Bedrooms	23	0	0%
7 Bedrooms & More	2	0	0%
TOTAL	66	10	15%

SnapStats® Median Data	October	November	Variance
Inventory	64	66	3%
Solds	14	10	-29%
Sale Price	\$1,245,000	\$1,100,000	-12%
Sale Price SQFT	\$458	\$452	-1%
Sale to List Price Ratio	93%	89%	-4%
Days on Market	18	35	94%

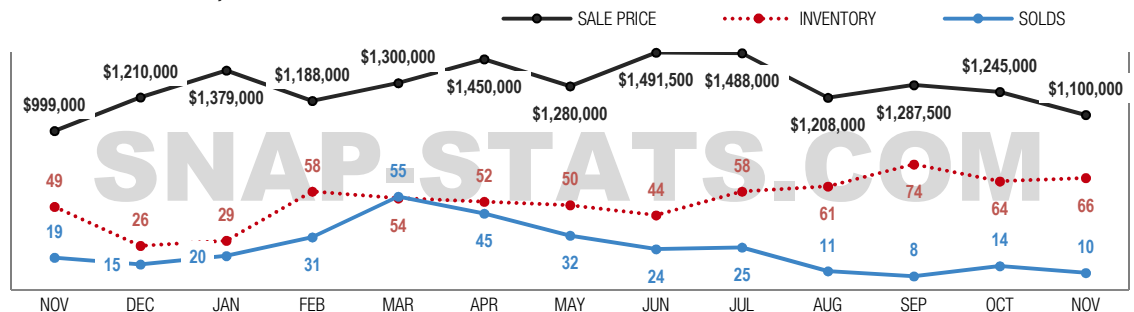
*Sales Ratio is the 'Sales-to-Active Listing' ratio (inventory) and current market speed (higher is faster.) If >100% MLS® data on December 1 reported previous month's sales exceeded current inventory count.

Market Summary

- Official Market Type **PORT MOODY DETACHED**: Balanced market at 15% Sales Ratio average (14% is a Buyers market)
- Homes are selling on average 11% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 63% Sales Ratio (Balanced market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil and Anmore
- Sellers Best Bet** Selling homes in College Park and 3 to 4 bedroom properties

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	0%
100,001 – 200,000	2	2	100%
200,001 – 300,000	3	0	0%
300,001 – 400,000	8	5	63%
400,001 – 500,000	10	10	100%
500,001 – 600,000	14	4	29%
600,001 – 700,000	14	1	7%
700,001 – 800,000	5	1	20%
800,001 – 900,000	5	2	40%
900,001 – 1,000,000	1	2	200%*
1,000,001 – 1,250,000	1	0	0%
1,250,001 – 1,500,000	0	0	0%
1,500,001 – 1,750,000	0	0	0%
1,750,001 – 2,000,000	0	0	0%
2,000,001 – 2,250,000	0	0	0%
2,250,001 – 2,500,000	0	0	0%
2,500,001 – 2,750,000	0	0	0%
2,750,001 – 3,000,000	0	0	0%
3,000,001 – 3,500,000	0	0	0%
3,500,001 – 4,000,000	0	0	0%
4,000,001 & Greater	0	0	0%
TOTAL	63	27	43%

0 to 1 Bedroom	7	5	71%
2 Bedrooms	34	14	41%
3 Bedrooms	18	5	28%
4 Bedrooms & Greater	4	3	75%
TOTAL	63	27	43%

SnapStats® Median Data	October	November	Variance
Inventory	56	63	13%
Solds	48	27	-44%
Sale Price	\$464,000	\$448,000	-3%
Sale Price SQFT	\$497	\$432	-13%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	7	19	171%

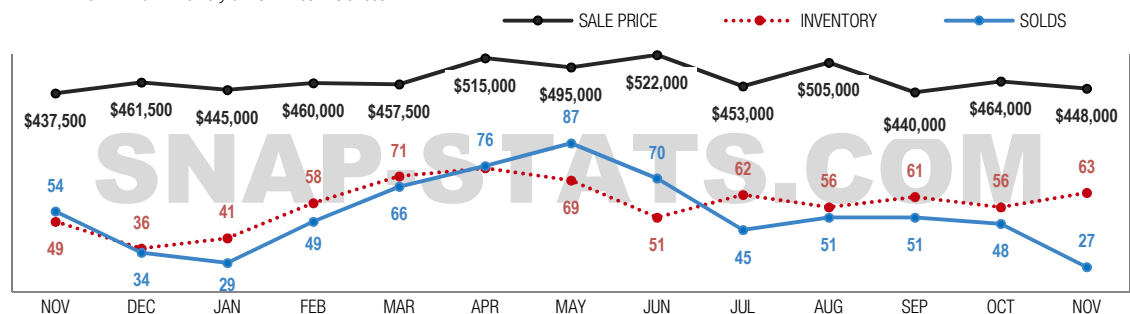
*Sales Ratio is the 'Sales-to-Active Listing' ratio (inventory) and current market speed (higher is faster.) If >100% MLS® data on December 1 reported previous month's sales exceeded current inventory count.

Market Summary

- Official Market Type **PORT MOODY ATTACHED:** Sellers market at 43% Sales ratio average (4.3 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$400,000 to \$500,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, North Shore and 3 bedroom properties
- Sellers Best Bet** Selling homes in College Park and 2 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	0%
100,001 – 200,000	0	0	0%
200,001 – 300,000	0	0	0%
300,001 – 400,000	0	0	0%
400,001 – 500,000	0	0	0%
500,001 – 600,000	0	0	0%
600,001 – 700,000	1	4	400%*
700,001 – 800,000	6	2	33%
800,001 – 900,000	8	4	50%
900,001 – 1,000,000	2	0	0%
1,000,001 – 1,250,000	1	0	0%
1,250,001 – 1,500,000	0	0	0%
1,500,001 – 1,750,000	0	0	0%
1,750,001 – 2,000,000	0	0	0%
2,000,001 – 2,250,000	0	0	0%
2,250,001 – 2,500,000	0	0	0%
2,500,001 – 2,750,000	0	0	0%
2,750,001 – 3,000,000	0	0	0%
3,000,001 – 3,500,000	0	0	0%
3,500,001 – 4,000,000	1	0	0%
4,000,001 & Greater	0	0	0%
TOTAL	19	10	53%

2 Bedrooms & Less	1	0	0%
3 to 4 Bedrooms	10	8	80%
5 to 6 Bedrooms	8	2	25%
7 Bedrooms & More	0	0	0%
TOTAL	19	10	53%

SnapStats® Median Data	October	November	Variance
Inventory	23	19	-17%
Solds	9	10	11%
Sale Price	\$731,000	\$714,000	-2%
Sale Price SQFT	\$348	\$340	-2%
Sale to List Price Ratio	97%	98%	1%
Days on Market	14	14	0%

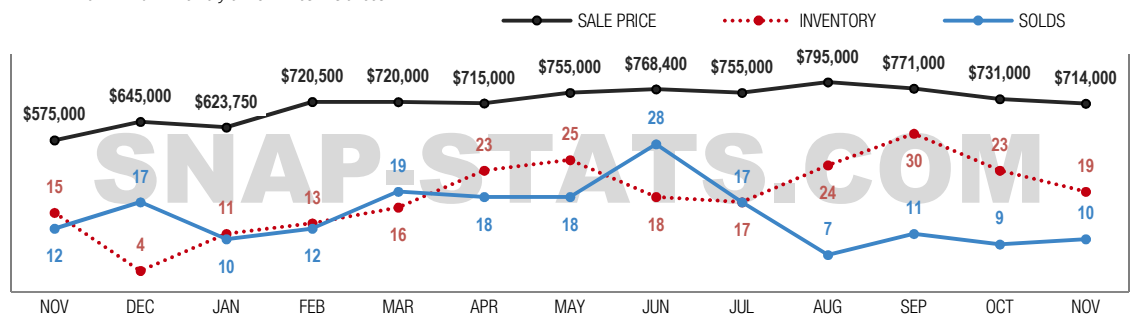
*Sales Ratio is the 'Sales-to-Active Listing' ratio (inventory) and current market speed (higher is faster.) If >100% MLS® data on December 1 reported previous month's sales exceeded current inventory count.

Market Summary

- Official Market Type **PITT MEADOWS DETACHED**: Sellers market at 53% Sales Ratio average (5.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** *Insufficient data* and homes with 5 to 6 bedroom properties
- Sellers Best Bet** *Insufficient data* and homes with 3 to 4 bedroom properties

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	0%
100,001 – 200,000	0	0	0%
200,001 – 300,000	9	2	22%
300,001 – 400,000	14	7	50%
400,001 – 500,000	15	3	20%
500,001 – 600,000	2	1	50%
600,001 – 700,000	0	0	0%
700,001 – 800,000	0	0	0%
800,001 – 900,000	0	0	0%
900,001 – 1,000,000	0	0	0%
1,000,001 – 1,250,000	0	0	0%
1,250,001 – 1,500,000	0	0	0%
1,500,001 – 1,750,000	0	0	0%
1,750,001 – 2,000,000	0	0	0%
2,000,001 – 2,250,000	0	0	0%
2,250,001 – 2,500,000	0	0	0%
2,500,001 – 2,750,000	0	0	0%
2,750,001 – 3,000,000	0	0	0%
3,000,001 – 3,500,000	0	0	0%
3,500,001 – 4,000,000	0	0	0%
4,000,001 & Greater	0	0	0%
TOTAL	40	13	33%

0 to 1 Bedroom	9	1	11%
2 Bedrooms	20	9	45%
3 Bedrooms	11	2	18%
4 Bedrooms & Greater	0	1	0%*
TOTAL	40	13	33%

SnapStats® Median Data	October	November	Variance
Inventory	40	40	0%
Solds	19	13	-32%
Sale Price	\$410,000	\$380,000	-7%
Sale Price SQFT	\$373	\$338	-9%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	8	12	50%

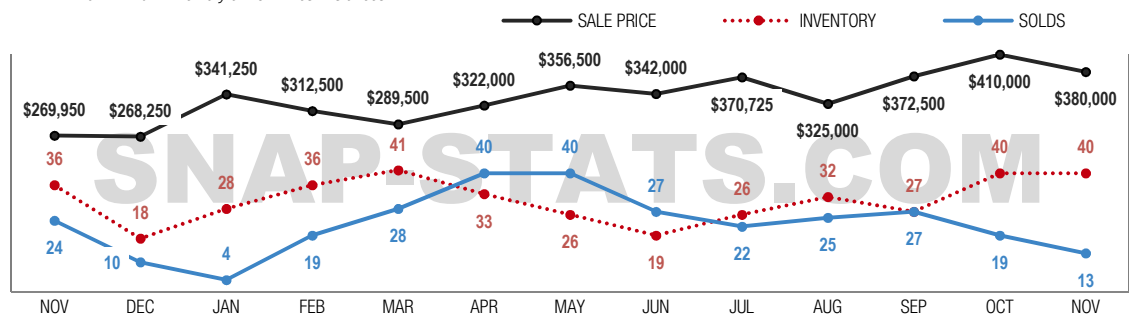
*Sales Ratio is the 'Sales-to-Active Listing' ratio (inventory) and current market speed (higher is faster.) If >100% MLS® data on December 1 reported previous month's sales exceeded current inventory count.

Market Summary

- Official Market Type **PITT MEADOWS ATTACHED**: Sellers market at 33% Sales Ratio average (1 in 3 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$500,000, Mid-Meadows and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Central Meadows and 2 bedroom properties

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Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	0%
100,001 – 200,000	0	0	0%
200,001 – 300,000	0	0	0%
300,001 – 400,000	1	0	0%
400,001 – 500,000	6	5	83%
500,001 – 600,000	31	12	39%
600,001 – 700,000	40	12	30%
700,001 – 800,000	46	16	35%
800,001 – 900,000	42	12	29%
900,001 – 1,000,000	34	5	15%
1,000,001 – 1,250,000	27	3	11%
1,250,001 – 1,500,000	7	0	0%
1,500,001 – 1,750,000	6	0	0%
1,750,001 – 2,000,000	3	0	0%
2,000,001 – 2,250,000	1	0	0%
2,250,001 – 2,500,000	0	0	0%
2,500,001 – 2,750,000	0	0	0%
2,750,001 – 3,000,000	0	0	0%
3,000,001 – 3,500,000	0	0	0%
3,500,001 – 4,000,000	0	0	0%
4,000,001 & Greater	2	0	0%
TOTAL	246	65	26%

2 Bedrooms & Less	20	4	20%
3 to 4 Bedrooms	138	39	28%
5 to 6 Bedrooms	75	20	27%
7 Bedrooms & More	13	2	15%
TOTAL	246	65	26%

SnapStats® Median Data	October	November	Variance
Inventory	266	246	-8%
Solds	90	65	-28%
Sale Price	\$689,500	\$713,000	3%
Sale Price SQFT	\$293	\$291	-1%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	14	18	29%

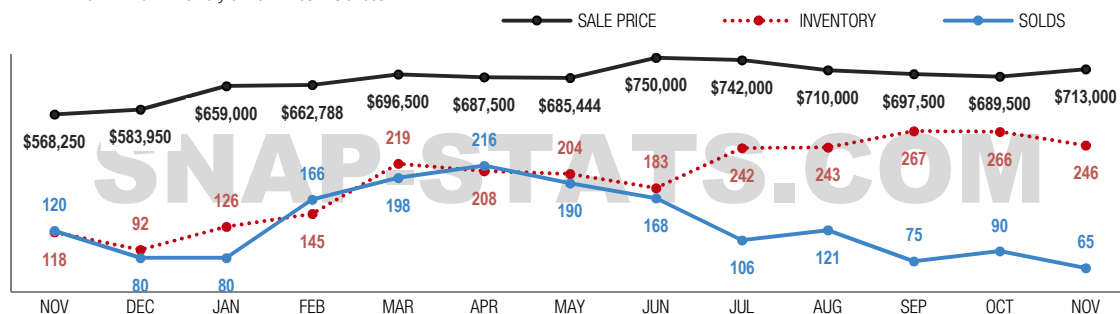
*Sales Ratio is the 'Sales-to-Active Listing' ratio (inventory) and current market speed (higher is faster.) If >100% MLS® data on December 1 reported previous month's sales exceeded current inventory count.

Market Summary

- Official Market Type **MAPLE RIDGE DETACHED**: Sellers market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 39% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Albion, Northwest and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Southwest, West Central and 3 to 6 bedroom properties

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	1	1	100%
100,001 – 200,000	6	7	117%*
200,001 – 300,000	42	25	60%
300,001 – 400,000	37	29	78%
400,001 – 500,000	21	15	71%
500,001 – 600,000	26	5	19%
600,001 – 700,000	5	0	0%
700,001 – 800,000	2	0	0%
800,001 – 900,000	2	0	0%
900,001 – 1,000,000	0	0	0%
1,000,001 – 1,250,000	0	0	0%
1,250,001 – 1,500,000	0	0	0%
1,500,001 – 1,750,000	0	0	0%
1,750,001 – 2,000,000	0	0	0%
2,000,001 – 2,250,000	0	0	0%
2,250,001 – 2,500,000	0	0	0%
2,500,001 – 2,750,000	0	0	0%
2,750,001 – 3,000,000	0	0	0%
3,000,001 – 3,500,000	0	0	0%
3,500,001 – 4,000,000	0	0	0%
4,000,001 & Greater	0	0	0%
TOTAL	142	82	58%

0 to 1 Bedroom	27	17	63%
2 Bedrooms	55	28	51%
3 Bedrooms	41	31	76%
4 Bedrooms & Greater	19	6	32%
TOTAL	142	82	58%

SnapStats® Median Data	October	November	Variance
Inventory	160	142	-11%
Solds	55	82	49%
Sale Price	\$347,000	\$342,500	-1%
Sale Price SQFT	\$288	\$288	0%
Sale to List Price Ratio	99%	101%	2%
Days on Market	10	21	110%

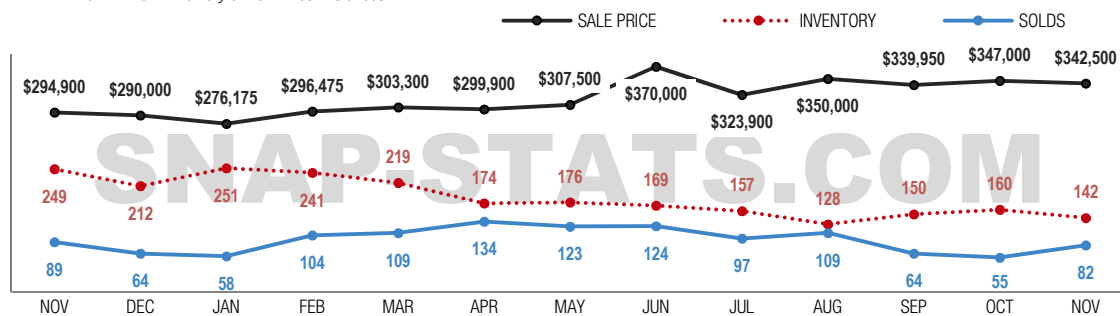
*Sales Ratio is the 'Sales-to-Active Listing' ratio (inventory) and current market speed (higher is faster.) If >100% MLS® data on December 1 reported previous month's sales exceeded current inventory count.

Market Summary

- Official Market Type **MAPLE RIDGE ATTACHED**: Sellers market at 58% Sales Ratio average (5.8 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$300,000 to \$400,000 with average 78% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, West Central and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in East Central and 3 bedroom properties

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